

ORACLE®

ORACLE®

JD EDWARDS ENTERPRISEONE

JD Edwards EnterpriseOne Engineering and Construction

Executive Overview



ORACLE®

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Engineering and Construction CEO Survey



Project Complexity

60% plan to diversify,
expand & globalize



Resources and Skills

65% concerned with
availability of key skills



Cash Flow Management

90% concerned about
volatility of economic
growth

Source: PWC 2013 survey of E&C CEO's

Survive the Recovery

.....”...the failure rate of construction enterprises is three times worse during recovery than during the downturn.”

Beware the Recovery: What History Teaches Contractors and Sureties, 01/14/2013

Thomas C. Schleifer, Ph.D.

Management consultant, author and lecturer.
Research professor at Del E. Webb School of
Construction, Arizona State University



PROJECT EXECUTION



**BUSINESS
MANAGEMENT**



**PLAN, DESIGN AND
PROCURE**



PROJECT CLOSEOUT



**BUSINESS
DEVELOPMENT**



**OPERATE AND
MAINTAIN**

Project Management Lifecycle

Delivering Real Time Project Performance

Single Source. Multiple Perspectives. Operational Excellence

**Finance and
Accounting**



Procurement and Subcontracts

Time and Labor

Other Direct Costs

Capital Asset Management

Allocations

Budgets, Commitments, Actuals

Projected Final Costs and Revenue

Change Management

Health and Safety Incidents

**Project
Management**



Visibility Across the Project Lifecycle

Quick, Accurate, Management by Exception Decision Making

Project Costing

Assets

Procurement & Subcontracts

H&S Incidents

Financial and Human Resource Management



Plan and develop strategies



Real-time, tactical problem solving



Get notified, take action



Make end users happy and productive

JD Edwards EnterpriseOne Global Engineering and Construction

Customer Examples

Industry Segments

- General contractors
- Heavy highway
- Asset-intensive
- Land developers
- Specialty contractors
- Architecture and engineering firms



MWH

SKANSKA

GRANITE



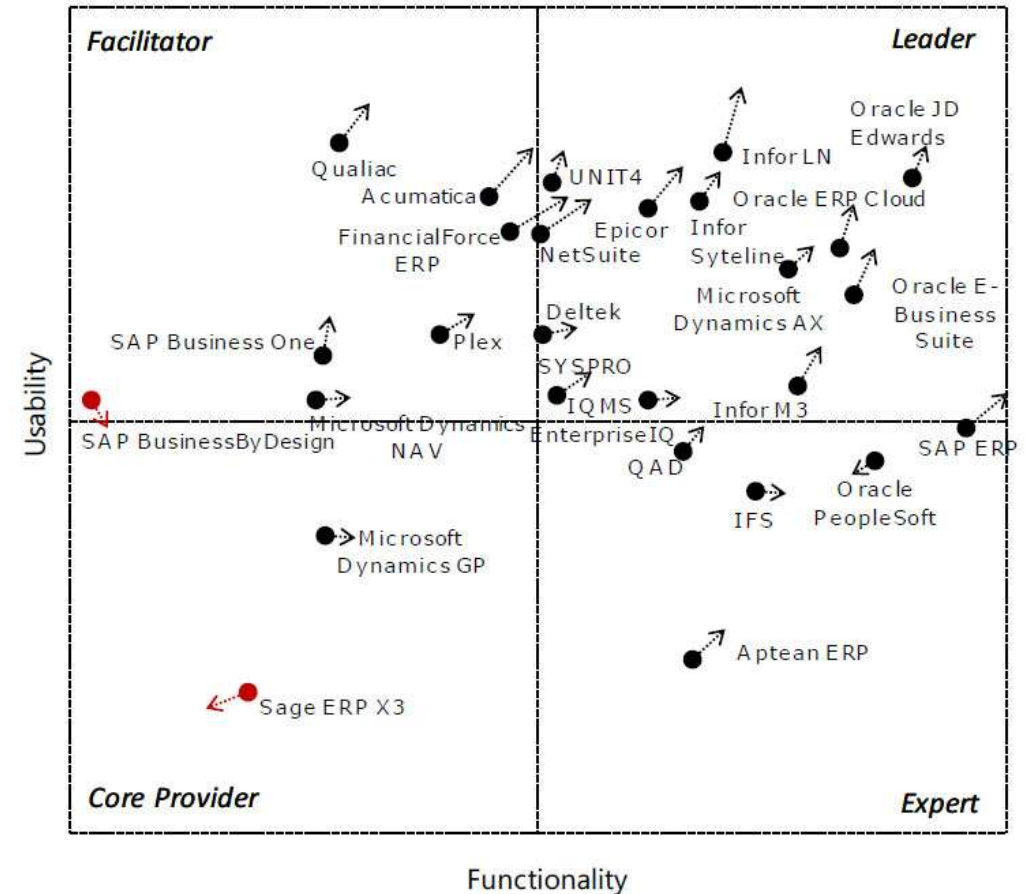
Balfour Beatty
Construction

JD Edwards Leads!

Nucleus Research Value Matrix 2H2014: ERP



ERP VALUE MATRIX 2H2014



Ongoing vendor investments in usability as well as extension of industry-specific functionality are driving leadership positions in the Matrix. Innovators in the space are also investing in helping customers implement Internet of things (IoT) projects, particularly in asset-intensive industries, to bring richer more complete data into decision making.

Solutions noted with a red dot are so labeled because of decreasing investment or other indicators that suggest a diminishing presence and questionable potential to deliver competitive value compared to other vendors in the Matrix.

Oracle in Engineering and Construction

Did You Know?



10 of the top 10 Fortune's "America's Most Admired" E&C firms run Oracle Applications



9 of the top 10 ENR Global Design Firms run Oracle Applications



18 of the top 25 ENR Contractors run Oracle Applications

Oracle is **#1** in Engineering and Construction

Summary

- Oracle is #1 globally in Engineering and Construction.
- JD Edwards EnterpriseOne provides the power to grow your business while responding to customer demands, globalization, and mitigating risk.
- Oracle and JD Edwards EnterpriseOne provides visibility across the enterprise for quick, accurate decision making.
- Customers confirm the JD Edwards EnterpriseOne Solution.



Hardware and Software Engineered to Work Together

ORACLE®